MLS Area BL

Residential Statistics

| 4 | Independence Title |
|---|--------------------|
| 7 | linachennence une |

September 2021

| Lietings | | This Month | | Year-to-Date | | | |
|---------------------|-------------|-------------|--------|--------------|--------------|---------|--|
| Listings | Sep 2021 | Sep 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 9 | 15 | -40.0% | 119 | 66 | +80.3% | |
| Condo/TH Sales | | | | | | | |
| Total Sales | 9 | 15 | -40.0% | 119 | 66 | +80.3% | |
| New Homes Only | 3 | 2 | +50.0% | 16 | 10 | +60.0% | |
| Resale Only | 6 | 13 | -53.8% | 103 | 56 | +83.9% | |
| Sales Volume | \$5,827,750 | \$7,394,100 | -21.2% | \$81,059,031 | \$30,838,781 | +162.8% | |
| New Listings | 25 | 17 | +47.1% | 170 | 104 | +63.5% | |
| Pending | 16 | 10 | +60.0% | 23 | 75 | -69.3% | |
| Withdrawn | 3 | 3 | | 32 | 24 | +33.3% | |
| Expired | 1 | 1 | | 4 | 5 | -20.0% | |
| Months of Inventory | 3.6 | 2.1 | +66.7% | N/A | N/A | | |

| Average | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| Average | Sep 2021 | Sep 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$660,694 | \$511,967 | +29.1% | \$684,831 | \$491,475 | +39.3% | |
| List Price/SqFt | \$286 | \$240 | +19.0% | \$296 | \$233 | +27.4% | |
| Sold Price | \$647,528 | \$492,940 | +31.4% | \$681,168 | \$467,254 | +45.8% | |
| Sold Price/SqFt | \$281 | \$233 | +20.8% | \$296 | \$222 | +33.3% | |
| Sold Price / Orig LP | 99.1% | 95.9% | +3.3% | 98.3% | 93.8% | +4.8% | |
| Days on Market | 25 | 35 | -28.3% | 45 | 80 | -44.5% | |

| Median | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| iviedian | Sep 2021 | Sep 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$649,000 | \$399,000 | +62.7% | \$485,000 | \$377,500 | +28.5% | |
| List Price/SqFt | \$247 | \$205 | +20.2% | \$238 | \$198 | +20.2% | |
| Sold Price | \$650,000 | \$385,000 | +68.8% | \$480,000 | \$367,550 | +30.6% | |
| Sold Price/SqFt | \$247 | \$203 | +21.9% | \$239 | \$186 | +28.3% | |
| Sold Price / Orig LP | 100.0% | 96.0% | +4.2% | 99.0% | 95.0% | +4.2% | |
| Days on Market | 12 | 15 | -20.0% | 16 | 47 | -65.6% | |

| Months of Inventory - Last Two Years | | | | | | | | | | | | | |
|--------------------------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 20.0 | | | | | | | | | | | | | |
| 15.0 | | | | | - | | | | | | | | |
| 10.0 | | - | | | - | | • | | | | | | |
| 5.0 | | П | H | Н | 1 | | | | | | | | |
| 0.0 | S-19 | N-19 | J-20 | M-20 | M-20 | J-20 | S-20 | N-20 | J-21 | M-21 | M-21 | J-21 | S-21 |

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|----------------------|-----|------------|-----|--------------|-------|-----|--|--|
| Drice Bange | | This Month | | Year-to-Date | | | | |
| Price Range | New | Sales | DOM | New | Sales | DOM | | |
| \$149,999 or under | | | | 1 | 2 | 32 | | |
| \$150,000- \$199,999 | | 2 | 47 | 10 | 11 | 115 | | |
| \$200,000- \$249,999 | | | | 6 | 6 | 66 | | |
| \$250,000- \$299,999 | 3 | 1 | 8 | 21 | 8 | 25 | | |
| \$300,000- \$349,999 | 3 | | | 18 | 13 | 40 | | |
| \$350,000- \$399,999 | | | | 12 | 6 | 53 | | |
| \$400,000- \$449,999 | 2 | 1 | | 5 | 8 | 34 | | |
| \$450,000- \$499,999 | | | | 8 | 11 | 42 | | |
| \$500,000- \$549,999 | | | | 7 | 5 | 61 | | |
| \$550,000- \$599,999 | 1 | | | 10 | 2 | 29 | | |
| \$600,000- \$699,999 | 6 | 1 | 6 | 16 | 9 | 7 | | |
| \$700,000- \$799,999 | 1 | 1 | 33 | 8 | 6 | 35 | | |
| \$800,000- \$899,999 | 3 | | | 12 | 7 | 54 | | |
| \$900,000- \$999,999 | | 1 | 7 | 7 | 6 | 21 | | |
| \$1M - \$1.99M | 5 | 2 | 41 | 26 | 16 | 33 | | |
| \$2M - \$2.99M | 1 | | | 2 | 1 | 8 | | |
| \$3M+ | | | | 1 | 2 | 71 | | |
| Totals | 25 | 9 | 25 | 170 | 119 | 45 | | |
| | | | | | | | | |





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